

Building successful public private partnerships

Introduction

The British Property Federation (BPF) is inviting expressions of interest from local authorities and similar public bodies who have regeneration or development plans and would like to discuss with private sector colleagues the best way to build successful public private partnerships.

Background

The BPF represents many of the largest investors and developers in the UK. Our members have significant experience of working with the public sector to deliver transformational building and regeneration projects.

In recent years we have worked with the Local Government Association and other stakeholders to understand what makes a good public private partnership and, as firm believers in the power of partnership, we now want to share our insights and experiences with colleagues in the public sector, particularly in those places that have ambition but may lack experience. This work is being led by the BPF's Development Committee.

We are proposing to hold a small number of workshops with individual local authorities or similar public bodies who have early stage development or regeneration projects and who want to test their PPP strategy before progressing too far.

About the BPF

The British Property Federation (BPF) represents the UK real estate sector, an industry which contributes more than £116bn to the economy and supports more than 2.4 million jobs.

Our members comprise a broad range of owners, managers and developers of UK real estate as well as those who support them. Our members' investments help drive the UK's economic success, provide essential infrastructure and create vibrant new places.

Find out more about the BPF [here](#).

About the BPF Development Committee

The BPF's Development Committee is made up of investors, developers, property companies, consultants and real estate advisers.

The work of the Committee spans a wide range of development and regeneration issues, including the sharing and promoting of best practice in public private partnerships (PPP).

You can find out more about our work on PPP [here](#) and about the Committee [here](#).

Q&A

How will this work?

We will bring together relevant experts from within the BPF membership to discuss your project and emerging strategy, to provide feedback and to share insights and experiences on how to build successful partnerships. This will include a mix of investors, developers, consultants and agents who are specialists in this area.

The workshop will take the form of a roundtable with the BPF team and with officials from the relevant local authority or public body. To ensure a free and frank discussion, the meeting will take place under Chatham House rules.

The issues we would expect to cover include issues around processes, partnership structures, the balance of risk and reward, partner selection and viability.

Who is eligible?

We are inviting expressions of interest from local authorities and equivalent bodies across the UK.

To get the most value out of the workshop, you should have specific development or regeneration plans that we can discuss. These plans should be at a relatively early stage, such as pre-implementation and partner selection.

Where and when will the roundtable take place?

We will hold the roundtable in your area or region. This might be hosted by a local BPF member.

We would like to hold the roundtable within the next 12 months. We will work with you to agree a suitable time and date.

How do I express an interest?

Please email rwall@bpf.org.uk if you would like to express an interest, or if you have any questions.

We plan to hold three or four roundtables over 2024. If there are more expressions of interest than this, we will conduct a simple sifting exercise to identify those where we feel we can add the most value.

The deadline for expressions of interest is 31 March 2024.